



#### Press release

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# The Syndicat Mixte Arguenon-Penthièvre (SMAP) renews its trust in Saur France to produce drinking water for 220,000 residents of the Côtes-d'Armor region.

The Syndicat Mixte Arguenon-Penthièvre (SMAP) has renewed its confidence in Saur France, its longstanding delegate for 50 years, entrusting it with responsibility for drinking water production for the next 12 years, serving a population of around 220,000. This new 12-year contract, worth €6.4 million in annual revenue, combines the modernization of facilities, unprecedented environmental innovations and the sustainable security of the region's drinking water supply. The agreement was signed on Thursday, October 2<sup>nd</sup>, 2025, in the presence of Michel Raffray, President of the SMAP, and Estelle Grelier, President of Saur France.

# A historic partnership, at the heart of the region

Created in 1972, the SMAP brings together 121 municipalities and provides drinking water for one-third of the Côtes-d'Armor department, while participating in the departmental interconnection and supporting the Pays de Saint-Malo.

A partner of the SMAP for over 50 years, Saur France has had its contract renewed for a further twelve years. This renewal confirms the long-standing trust of a major Breton union and illustrates Saur France's ability to support local authorities over the long term.

This contract is based on three pillars:

- Modern production facilities capable of responding to changing needs;
- Water quality exceeding regulatory requirements;
- Rigorous asset management, with nearly 1,300 equipment renewal operations planned over the term of the contract.







# Addressing departmental water challenges

At a time when producing high-quality water is becoming increasingly difficult, water resources are fragile, and local authorities are strengthening their sustainable development objectives, this contract is fully in line with the regional strategy for resilience to climate change.

Saur France reaffirms its commitment alongside the SMAP: increased mobilization of local teams to guarantee the continuity and quality of public service, greater responsiveness to unforeseen events, and exemplary governance with real-time reporting, regular steering committees, and an additional position dedicated to contract monitoring.

## Innovating to preserve resources and reduce our environmental footprint

In a context of pressure on resources, drinking water production must be accompanied by concrete solutions to preserve it and limit the environmental impact of its exploitation. Saur France will therefore deploy:

- Bio Sentinelle, an innovative solution for enhanced monitoring of raw water quality;
- Solutions to **reduce carbon emissions**, such as the installation of six solar trackers by 2026 and the implementation of variable speed drives on booster pumps;
- **Optimization of hydraulic performance** by replacing sand with Filtralite, enabling a target efficiency of 98.5% to be achieved;
- **Circular economy** solutions with the reuse of settling land and the use of locally produced BioCO<sub>2</sub> for water treatment;
- **Resource optimization** by reducing water losses on feeders (target of 97%), controlling energy consumption, and fine-tuning treatment products.

## Securing supply for the future

Every year, the SMAP undertakes numerous investment projects relating to its drinking water production and transport facilities in order to meet new health regulations and ensure the continuity of public service for all users, whether domestic, industrial, agricultural, or simply passing through.

Saur France will support the local authority at every stage of its projects, drawing on its technical expertise and experience in managing large-scale hydraulic facilities.







Michel Raffray, President of the SMAP, said: "Following a competitive bidding process based on a draft contract drawn up by the local authority, we decided to renew our trust in Saur France for the next 12 years because the bid submitted was the most advantageous in economic and technical terms. This new contract is very demanding: ethical and transparent in the operation of the facilities entrusted to us, responsible and sustainable in the management of resources, innovative and consistent with the transitions currently underway. The SMAP and Saur France will continue to join forces to serve the region."

**Estelle Grelier, President of Saur France, said**: "Together with the SMAP, we are continuing a human and technical adventure that has lasted for more than half a century. Beyond technical performance, it is a collective commitment to securing drinking water for 220,000 residents and demonstrating that it is possible to combine continuity of public service with environmental innovation in the face of climate challenges."

#### **About Saur:**

In 2024, Saur became the first water company to issue blue bonds, combining environmental responsibility with financial innovation to drive sustainable transformation in water management.

Operating in over 25 countries, the Group serves 20 million consumers and partners with 9,200 local authorities and industrial clients. It delivers high-quality services in drinking water distribution, wastewater treatment, and smart water management—supporting small towns and major cities alike.

Guided by its purpose — "advocating to restore water to its true value" — Saur is a committed player in the ecological transition. In 2024, the Group generated over €2.3 billion in revenue and employed 12,000 people worldwide, with operations in Cyprus, Finland, France, Italy, the Netherlands, Poland, Portugal, Saudi Arabia, Spain, the United Kingdom, and the United States.

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### **About the SMAP:**

The Syndicat Mixte Arguenon-Penthièvre (SMAP), headquartered in Pleven (22130), was created by prefectural decree on February 10, 1972. It is a closed joint association comprising, as of January 1, 2023, seven intermunicipal structures and two municipalities representing a total of 97 municipalities in the east of the Côtes d'Armor department.

- 3 EPCIs: Dinan Agglomération, Lamballe Terre & Mer, Loudéac Communauté
- 4 intermunicipal associations: Caulnes, La Hutte, Quélaron / Frémur / Hyvet / Vieille Lande
- 2 municipalities: Le Mené and Plouguenast-Langast

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