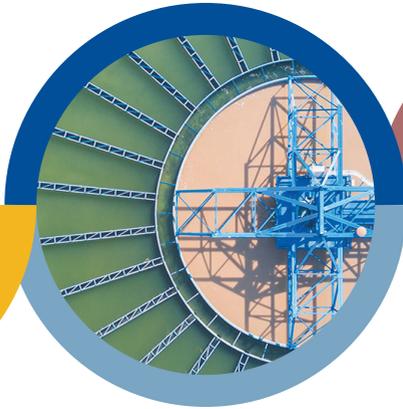


THE ESSENTIALS



SAUR: 100% WATER



1. SUPPLYING CLEAN DRINKING WATER A VITAL SERVICE

Essential to life itself, water is a living substance that is often transported over long distances. Sourced at water catchment points or water tables, it is made drinkable in our treatment plants before being distributed through a pipeline network that is constantly monitored by a system of sophisticated sensors. It requires constant attention in order to provide consumers 24/7 with sufficient quantities of consistently high-quality water which complies with all regulatory microbiological, physical and chemical parameters. This means that when water arrives at the consumer's home, it is the end result of an enormous amount of work done behind the scenes by thousands of water industry professionals.

OUR SERVICE IN FIGURES

1,850
drinking water treatment plants

5,850
service reservoirs and water towers

190,000 km
of drinking water supply pipeline systems

690 million m³
of drinking water produced per year

2. TREATING WASTEWATER AN ESSENTIAL ENVIRONMENTAL CHALLENGE

Wastewater cannot be returned to the natural environment without meeting at least the standard of the water initially sourced from it. Our water treatment makes a very real contribution to protecting aquatic ecosystems and biodiversity. Collected wastewater is piped to our treatment plants, where it is purified before being returned to rivers and reservoirs. It can also be reused for regulated applications, such as irrigation and landscape sprinkler systems. Water sampling sites installed upstream of the treatment plant provide real-time monitoring that the plant is functioning correctly and producing safe water.

OUR SERVICE IN FIGURES

2,650
wastewater treatment plants

45,000 km
of wastewater and stormwater drainage pipelines

457 million m³
of water treated per year

100,000 tonnes
of residual sludge treated and recovered for re-use

3. BUILDING WATER INFRASTRUCTURE FACILITIES A REGIONAL DEVELOPMENT MISSION

Laying new drinking water, stormwater and wastewater pipeline networks, upgrading them, connecting them to treatment facilities, and building new plants for drinking water production and wastewater/industrial process water treatment... All our customers benefit from the experience of Stereau and Cise TP, our engineering and infrastructure subsidiary companies, in building facilities that combine improved supply with high treatment performance in ways that respect all stakeholders. Managing the water cycle requires appropriate facilities tailored to the hydraulic and geographic features specific to each area and the intrinsic quality of the water resource. This means we must develop equally specific technical and financial responses that are both innovative and modular as we plan for the future.

OUR SERVICE IN FIGURES

700 km
of pipelines laid per year

1,000
on-site pipeline projects every year

2,600
turnkey plants constructed



From water access to expert management

For more than 80 years, we have been developing the services needed to give communities unbroken access to healthy, high-quality water at controlled prices. In today's world, our customers' needs and expectations are changing. In terms of transparency, immediacy, co-construction, data management and environmental impacts, local authority customers and consumers now want to understand and analyse their water supply so that they can forecast, make their own choices and reach their own decisions. In this changing world, it is our ambition to be the water services provider that transforms the water industry from the era of access, which is now a given, to that of expert control.

To achieve that ambition and succeed in the challenges it poses, Saur is engaged in reinventing its business. Now refocused exclusively on water services, Saur has the resources needed to invest in developing a completely different business model: supporting the development of governance methods, advising on new management and decision-support tools, and offering new services to consumers. EOT's involvement gives Saur a substantial and stable stakeholder with specialist knowledge of public services, and the financial resources needed to respond effectively to the industry's challenges. This will enable us to implement our vision of water services based on trust, innovation and a local presence. At Saur, having a local presence means a strong regional identity, of course, but beyond that, it implies the ability to adapt to the specific problems faced by our customers, whether local authorities, industrial users or consumers.

LOUIS-ROCH BURGARD
Executive Chairman of Saur

 **12 MILLION**
RESIDENTS SERVED

 **9,000**
EMPLOYEES

 **€1.3 BILLION**
IN ANNUAL REVENUE

 **8,000**
PARTNER LOCAL AUTHORITIES

SAUR WORLDWIDE



PURE INNOVATION: OUR WATER SOLUTIONS

THE BEST OF TECHNOLOGY AND INNOVATION

TO RESPOND TO THE MAJOR WATER CHALLENGES FACED BY LOCAL AUTHORITIES AND INDUSTRIAL USERS

The development of smart technologies for the water industry is a key priority of our innovation policy. In order to succeed in today's challenges and prepare for tomorrow's - water resource management, monitoring water quality, consumption control, network performance, and many others - we are continually experimenting with innovations developed by our R&D teams or identified via our partnerships with start-ups, universities and colleges, business incubators and laboratories. These water solutions are implemented continuously in the 8 Saur operations control centres in order to keep adding new functions, with the aim of delivering an even more accurate and responsive service to meet the specific needs of each area served.

OUR OPERATIONS CONTROL CENTRES (OCCs)

A COMPREHENSIVE REAL-TIME SERVICE OVERVIEW

As a trailblazer in the development of smart solutions for the water industry, Saur invented the OCC in 2007 as the nerve centre for controlling and managing water supply and wastewater treatment services. The OCC boosts innovation by combining the best technologies in the market with specialist expertise in order to extract maximum value from operating data, promote the most relevant optimisation options and set priorities for capital expenditure.

KEY FIGURES FOR OUR OCCs

8 OCCs
covering the regions:
Marne-la-Vallée, Lyon,
Toulouse, Nîmes, Vannes,
Saumur, Le Tampon
(Réunion) and Le Robert
(Martinique)

4,000
connected treatment
facilities

30,000
remotely managed sites,
sensors and meters

180,000 km
of drinking water supply
systems managed
at a distance

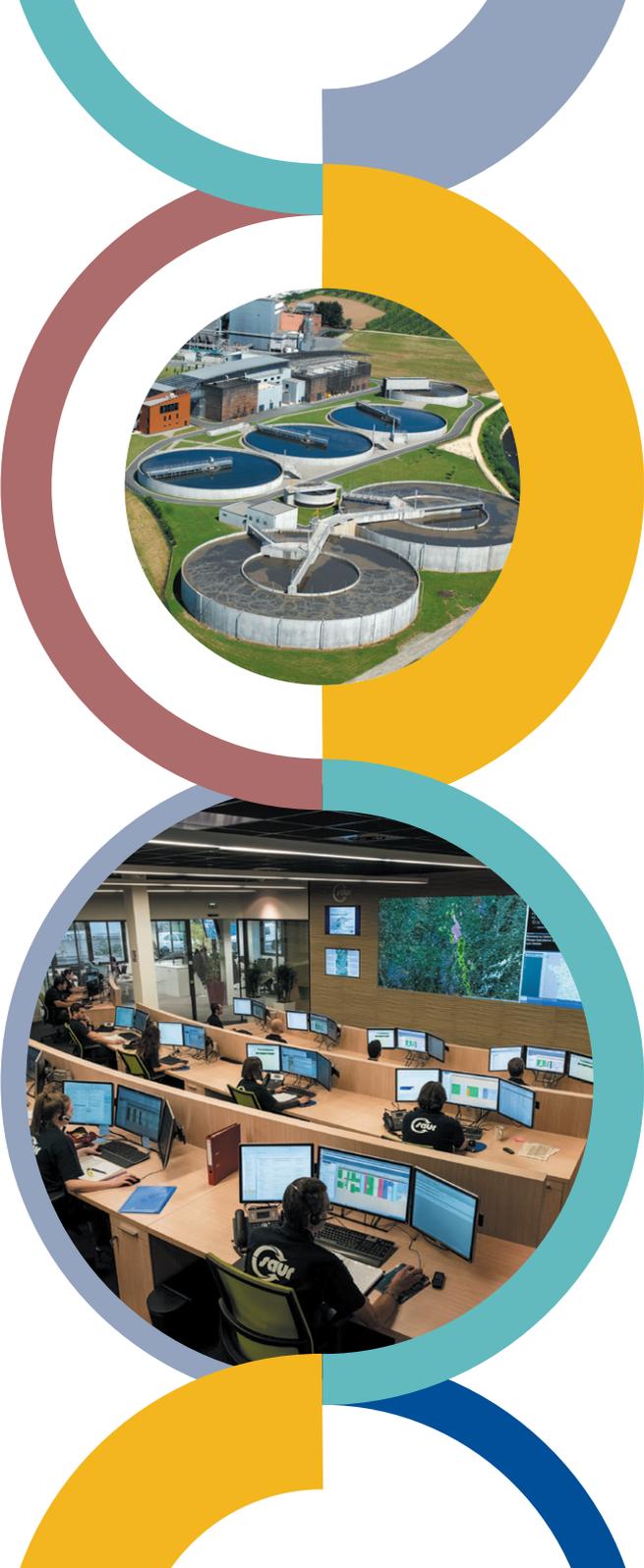
45,000 km
of wastewater and
stormwater drainage
pipelines managed
at a distance

More than 50,000
data items collected and
processed every week

3,2 million
connections monitored

8 million
responses coordinated
each year

3,100
field operations
staff in permanent
smartphone contact



CSR AT THE HEART OF OUR STRATEGY

OUR CSR COMMITMENT

Voluntarily incorporated at the heart of company strategy, the Saur commitment to CSR is structured around 5 policy cornerstones that underpin the Group's stated ambition to become the "water pure player that works most closely with its customers".

In accordance with these 5 priorities, we take various initiatives to achieve 20 practical goals and publish the results each year.

Saur contributes to environmental protection and public service, and has historical roots in the regions it serves each day.

In its own businesses, Saur takes positive action to protect the environment, at the same time as promoting financial performance and social progress. Through its support for local authorities and industrial water users, Saur seeks to build sustainable and innovative solutions that create collective progress and local value. Whether alone or by networking with our stakeholders, we actively anticipate and support social change, inspire innovation and respond effectively to the environmental and social challenges faced by local communities and regions.



DEDICATED TO WATER

Thinking now about future water management



CLOSE TO OUR CUSTOMERS

Creating ever greater trust and value for our local authority and consumer customers



CLOSE TO OUR REGIONS

Providing long-term support to develop the regions in which we operate



CLOSE TO OUR PEOPLE

Offering our teams and future employees an attractive, secure, fair, dynamic and collaborative working environment

ACTING IMPECCABLY
IN ALL CIRCUMSTANCES



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